

[PERSONAL & CONFIDENTIAL]

September 8, 2021

Richard Belziti
Superintendent of Building Department
Village of Great Neck Plaza
2 Gussack Plaza
Glen Cove NY 11542

Re: Great Neck Plaza Roads Maintenance Improvements
 BID #2021-001 - Recommendation for Award of Contract

Dear Mr. Belziti,

On August 20, 2021 at 11:00 AM, the Village of Great Neck Plaza opened and read aloud six (6) contractor sealed bids relating to the above-referenced project. The following tabulates the submitted firms and their respective bid submission.

FIRM NAME	BID BOND (YES/NO)	BID AMOUNT
American Paving Inc.	YES	\$518,252.50
John McGowan & Sons, Inc.	YES	\$591,237.00
Graci Paving Associates, Inc.	YES	\$671,617.50
Stasi Brothers	YES	\$696,205.00
Stasi General Contracting, LLC	YES	\$735,975.00
ASC Contracting	YES	\$1,030,576.94

The project is for maintenance improvements at ten (10) Village Owned and Maintained roads: Gussack Plaza, Bond Street, Park Place, Town House Place, Wychem Place, Canterbury Road, Welwyn Road, Barstow Road, St. Paul's Place, and Chapel Place, and one (1) parking lot; Gussack Plaza Parking Lot. Scope of the project is to perform maintenance repair to existing roads for improved wearing surface and two (2) area drainage improvements as per plans and specifications.

The apparent lowest bidder, **American Paving Inc. (American Paving)**, submitted a bid for \$518,252.50. Their bid is substantially lower than the second bidder, John McGowan & Sons at \$591,237.00 and our engineering estimate of \$625,000.00.

Our review included an analysis of their bid proposal and associated requirements of successful bid submission including 10% bid bond and signing of the applicable corporate sheets within the bid book.

In addition, Newport performed a background check based upon American Paving's provided references. They submitted references for two (2) larger scale projects their organization has under construction as of the bid due date. They also provided references for six (6) major projects their organization has completed in the past five years, similar in scope and size of Contract#2021-001.

Newport Engineering has contacted six (6) references to get feedbacks on the quality of American Paving's previous works. Although some people complained about the degree of on-site supervision, all agreed that the final product was acceptable. Newport doesn't see any basis to deny their bid based on the references. We do recommend that the Village conducts a pre-award meeting with American Paving Inc. to review their bid to make certain that they understand the requirements of the project, that they have a foreperson on-site at all times, and that they comply with all requisite wage requirements.

If you should have any questions, please feel free to contact me at (516) 922-2672.

Very truly yours,

Nicholas DeSantis

Nicholas J. DeSantis, PE
Principal Engineer

Cc: P. O'Byrne