

November 3, 2020

Richard Belziti
 Superintendent of Building Department
 Village of Great Neck Plaza
 2 Gussack Plaza
 Glen Cove NY 11542

Re: Great Neck Plaza Garage Maintenance Improvements
 BID #2020-001 - Recommendation for Award of Contract

Dear Mr. Belziti,

On September 3, 2020 at 11:00 AM, the Village of Great Neck Plaza opened and read aloud seven (7) contractor bids relating to the above-referenced project. The following tabulates the submitted firms and their respective bid submission.

FIRM NAME	BID BOND (YES/NO)	BID AMOUNT
Gorilla Contracting Group, LLC	YES	\$526,785.00
Compound Management and Maintenance Corp.	NO	\$1,264,017.70
Fidelis Contracting Inc.	YES	\$1,584,300.00 *
Galvin Brothers Inc.	YES	\$1,616,870.00
Specialty Construction	YES	\$1,826,150.00
DNA Construction Inc.	YES	\$2,653,995.00
Westar Construction Group	YES	\$3,752,400.00

*as bid, final adjusted amount, \$1,603,300.00

The project is for maintenance improvements at two Village Owned and Maintained Parking Garages located at Gussack Plaza and Maple Drive. Scope of the project is to repair existing multi-level reinforced concrete garages from a structural standpoint as well as safety standpoint per Newport Engineering plans and specifications.

1) The lowest bidder, **Gorilla Contracting Group LLC (Gorilla)**, submitted a bid for \$526,785.000 for both garages; however, they submitted an incomplete bid and their unit numbers are unrealistic when compared to the other provided bids. Gorilla provided insufficient information about major projects under construction and provided no information about their major construction projects in the last five years. Newport requested this information via email on 9/22. Gorilla didn't respond to the email so Newport sent a follow up email on 9/25 asking for the information to be provided by Monday, 9/28. Gorilla responded this time saying they'd have the information by the weekend. But Newport didn't receive anything more from Gorilla.

2) The second lowest bidder, **Compound Management and Maintenance Corp.**, submitted a bid for 1,264,017.70 for both garages. Compound submitted their bid providing information about projects they have under construction and projects they worked on in the last 5 years. But they mentioned that their organization has been in business under its present business name for only two years. They're the only firm that did not provide a bid bond and they responded that they don't have experience with prevailing wage rate projects.

3) The third lowest bidder, **Fidelis Contracting Inc.**, submitted a bid of \$1,584,300.00 for both garages and provided all the necessary information. They have worked on similar size projects and knowledgeable with this type of work.

Newport Engineering met with Fidelis on site on October 27, 2020 and discussed two (2) items detailed on Addendum#1 for which the prices were not provided. Fidelis mentioned they had not received the addendum. Newport confirmed this information from the email sent by Marilyn Scafe on September 8th providing a list of contractors who received the addendum and Fidelis' name was not supplied with the Addendum.

Newport negotiated with Fidelis for item 4D on Gussack garage. Fidelis adjusted the unit price to \$300.00 in lieu of original bid price of \$500.00. Once the price was revised for item 4D and the two (2) additional items were provided for Addendum#1 (items 9A and 9B) for both Gussack and Maple garages, the revised bid amount for Fidelis increased to \$1,603,300.00. Although their price increased due to the additional two (2) items from the addendum, they remain the third lowest responsible bidder since the 4th lowest bidder, Galvin Brothers' total bid was \$1,616,870.00 excluding the items from the Addendum#1 which were not provided.

Our review included an analysis of their bid proposal and associated requirements of successful bid submission including 10% bid bond and signing of the applicable corporate sheets within the bid book. Newport performed a background check based upon Fidelis' provided references. Based upon the results and review of their required bid documents, Newport finds they have extensive experience working with similar projects.

Based on the information above, Newport Engineering recommends award of contract to **Fidelis Contracting Group Inc.** and finds them to be competent to fulfill the project requirements.

If you should have any questions, please feel free to contact me at (516) 922-2672.

Very truly yours,

Nicholas DeSantis

Nicholas J. DeSantis, PE
Principal Engineer

Cc: P. O'Byrne

Att: Fidelis revised bid sheets and signed addendum